

# 2021 GEOTHERMAL INCENTIVE APPLICATION

Complete this application for systems purchased and installed in 2021. This application and incentives are effective January 1, 2021. Please return the signed, completed application and copy of sales invoice postmarked within 60 days of installation.

FOCUS ON ENERGY® incentives are limited and are subject to change without notice. Allow 8 - 10 weeks for processing. Visit [focusonenergy.com/terms](https://focusonenergy.com/terms) for program terms and conditions.

## Step 1: Complete installation

Work with your contractor to schedule and complete your geothermal installation.

## Step 2: Complete your application

Please fill out all fields unless otherwise directed, and make sure to sign your application. Incomplete or missing information will delay processing.

### What you'll need:

- A copy of your invoice for installation of a geothermal system.

## Step 3: Submit paperwork

Submit your application **within 60 days of the equipment installation** along with supporting documentation to Focus on Energy. Please allow 8 - 10 weeks for processing and retain a copy for your records.

Focus on Energy  
3113 W. Beltline Highway, Suite 100  
Madison, WI 53713

**Email:** [homerewards@focusonenergy.com](mailto:homerewards@focusonenergy.com)

Questions? Call: **855.339.8866**

## 1 Customer contact information

Customer Name:

|        |               |
|--------|---------------|
| Email: | Phone Number: |
|--------|---------------|

## 2 Installation address information

Electric Utility Provider: Electric Utility Account Number:

Gas Utility Provider: Gas Utility Account Number:

Installation Address:

City: State: WI ZIP:

This is a(n):  Existing Home/Business  New Construction

Site Type:  Single Family (1 - 3 units)  Multifamily (4+ units)

## 3 Payment information

**MAKE CHECK PAYABLE TO:**  Customer Contact  Landlord  
 Trade Ally contractor

Mailing Address:

City: State: ZIP:

## 4 Customer legal information

(Landlord Customers Only)

Landlord Legal Name:

Tax Classification of Customer: (Required for all businesses.)

LLC  Corporation  Partnership  Sole Proprietorship/Individual  Other

Tax ID Number:

## 5 Trade Ally contractor information

Company Business Name: Phone Number:

Email:

City: State: ZIP:

## 6 Signature

I HAVE READ AND UNDERSTAND THE TERMS AND CONDITIONS AVAILABLE AT FOCUSONENERGY.COM/TERMS. I CERTIFY THAT THE INFORMATION I HAVE PROVIDED IS TRUE AND CORRECT IN THIS APPLICATION AND THE PRODUCT(S) AND/OR EQUIPMENT FOR WHICH I AM REQUESTING AN INCENTIVE MEETS THE REQUIREMENTS IN THIS APPLICATION. I UNDERSTAND THAT FOCUS ON ENERGY DOES NOT WARRANT OR GUARANTEE THE DELIVERY OF SERVICES OF MY CHOSEN TRADE ALLY.

Customer Signature: Date:

Application Signed By:  Customer  Trade Ally Contractor

### How did you hear about this program?

- Community Association/Agency  Trade Ally/Contractor  Utility Website  
 Word of Mouth/Referral  Internet Search  Utility Bill Insert/Direct Mail  
 Real Estate Agent  Participated Previously  
 Other (please describe): \_\_\_\_\_

# Geothermal Heat Pump System Requirements

## Geothermal Heat Pump System with Auxiliary Electric Resistance/LP: \$750

- Limited to customers of participating electric utilities who do not have access to natural gas service.

## Geothermal Heat Pump System with Auxiliary Natural Gas: \$750

- Limited to customers of participating electric and natural gas utilities.
- If natural gas is available in the area, either a natural gas auxiliary/emergency heat must be used or no auxiliary/emergency heat may be used.

## Geothermal Heat Pump Requirements:

- System must have a coefficient of performance (COP) equal to or greater than 3.6 based on the efficiency of a closed-loop system.
- System must have an energy efficiency ratio (EER) rating equal to or greater than 17.1.
- Large commercial (i.e., three-phase) units are ineligible under this application. Contact Focus on Energy for more information.
- A Pre-Qualified Equipment List is available at [focusonenergy.com/geothermal](http://focusonenergy.com/geothermal).
- Installed systems must include an air cooling option.
- System must be the primary heating and cooling source for the site.
- Incentive cannot exceed cost to customer.
- System must be purchased new. Resale equipment, new parts installed in existing equipment, or equipment that is rebuilt, rented, received from insurance claims, received from a warranty, or won as a prize does not qualify.
- System must be installed by a qualified contractor.
- Focus on Energy will only pay one geothermal incentive per site per calendar year. Incentives paid on this application cannot be claimed on another Focus on Energy application. Similarly, incentives can only be paid to one person or entity.

## System Information

|  |                      |   |  |
|--|----------------------|---|--|
| Brand Name:  | Model Number:        | Capacity (Tons):  | Furnace/Air Handler has ECM:<br><input type="checkbox"/> Yes <input type="checkbox"/> No |
| Indoor Brand (Coil):   | Indoor Model Number: | Type:<br><input type="checkbox"/> Water-to-water <input type="checkbox"/> Water-to-air <input type="checkbox"/> Direct<br><input type="checkbox"/> Open-loop <input type="checkbox"/> Closed-loop   |  |
| AHRI Certification Reference Number:   |                      | Installation Date:  | Installation Cost:   |
| Type of Auxiliary Heat/Emergency Heat Source:<br><input type="checkbox"/> None <input type="checkbox"/> Natural Gas <input type="checkbox"/> LP <input type="checkbox"/> Electric <input type="checkbox"/> Oil<br><input type="checkbox"/> Other _____ |                      | Type of Heating System Replaced:<br><input type="checkbox"/> Furnace <input type="checkbox"/> Boiler<br><input type="checkbox"/> Electric Resistance <input type="checkbox"/> Ground Source Heat Pump<br><input type="checkbox"/> Other _____ |  |
| Meter Type: <input type="checkbox"/> Residential<br><input type="checkbox"/> Commercial (Multifamily properties only)  |                      |   |  |